



LOCAL KNOWLEDGE
FOR GLOBAL BUSINESS



"We have been working with GRATA Law Firm on various projects for the past years and have always been completely satisfied. They do an excellent job, are always punctual, and offer the most competitive rates in the business".

Karatau LLC

GRATA is the leading law firm in Central Asia and the Caspian Region in terms of providing effective legal services to companies in the area of corporate and labour law.

THE FIRM

For more than 20 years GRATA has collaborated with international and local companies in all sectors of the economy, contributing to the organization and the success of their activities in the region. We offer a full range of legal services to assist and advise our clients. Our high level of performance and acknowledgement by our clients is confirmed by high ratings in respectable publications such as the "Legal 500", "Chambers and Partners", "Who's Who Legal" and many others.

GRATA's Corporate Law Department covers M&A, anti-monopoly regulation, general corporate law practice and labour law issues. The team includes lawyers with extensive experience in this area, gained at some of the largest Kazakhstani companies as in-house lawyers as well as in law firms. Thorough knowledge of the theory and its application in practice, international standards and the latest trends in corporate regulation, as well as an impressive list of various projects successfully implemented with our assistance enable GRATA's experts to provide a wide range of legal services in the area of corporate and labour law.

OUR SERVICES

We are pleased to offer our clients the following services in the area of corporate and labour law:

- Purchase and Sale of Companies/Assets, Due Diligence and Legal Support;
- Development and Analysis of Documents on Corporate Governance;
- Corporate Changes, Restructuring and Formation of Holding Companies;
- Legal Support for Joint Ventures;
- Obtaining Approval of the Antimonopoly Authority for Economic Concentration;
- Audit of HR Records and Development of Personnel Documentation;
- Advice on the Termination of Employment and Engagement of Foreign Labour;
- General Advice on Corporate, Antitrust and Labour Law.

OUR EXPERIENCE

- Advising UniCredit Group in the USD 2.3 billion acquisition of ATF Bank, one of the largest Kazakh banks;
- Advising Kookmin Bank on the acquisition of a 23% stake in Bank CenterCredit, one of the largest Kazakh banks, for USD 634 million;
- Acting for the second major Indian Bank - Punjab National Bank - in its acquisition of Kazakh DanaBank;
- Advising International Finance Corporation on the acquisition of the 12% shares in Bank CenterCredit and provision of subordinated loan;
- Advising China Investment Corporation, a Chinese sovereign investment fund, on acquisition of GRD's representing 11% of shares of KazMunayGas Exploration and Production;
- Obtaining Kazakhstani anti-monopoly approval for the acquisition of 100% of shares in one of the largest world generic producer;
- Advising on creation of the corporate governance of the Kazakh-Russian uranium company;
- Advising one of the largest mining companies on the protection of minority shareholders' rights;
- HR audit for one of the world's largest logistics companies with subsidiaries in Kazakhstan;
- HR audit for one of the world's largest pharmaceutical companies;
- Advising a number of international banks on the implementation of policies to motivate employees in Kazakhstani subsidiaries.

HEAD OF DEPARTMENT

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